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**Logistic Analytic
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Profil

Rolf Sterzinger

Financial Interim Manager with strong background in European Controlling, with focus on manufacturing companies (food as well as non food products, industry products), incl., plant controlling. Used to work with US-companies. Strong background in budgeting, financial statement preparation, consolidations, audit preparation, costing, negotiations with vendors and suppliers; hiring, training, supervision of staff.

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IBAN: DE 61500700240281944900
BIC: DEUTDEDBFRA
HRB 11069

Born: 1959

Commerical apprenticeship, commercial degree (B.A.-level) with emphasis on
controlling/Accounting

Used to work in English

Employment History

December 1996 – To Date

Sterzinger Management GmbH, Unternehmensberatung
Managing Director/Consultant/European Controller

Consulting and Interim Management

Main Roles & Responsibilities:

Providing Financial support to senior management / partner in
strategic business decisions

Accounting systems development and process review

Financial commentary and analysis

Budgets and Forecasts

Building chose relationships with clients

Managing team members

Former experience of consolidation of accounts

Proven skills in Financial analysis and reporting

Experience in setting up and maintenance of effective financial
control systems

Leading the preparation, consolidation, verification and analysis of
all historic reporting and future reporting

Design, lead and implement a timely and insightful budgeting and
fore- casting process across Europe.

Provide finance direction in implementing changes across Europe.

Provide financial leadership & support to establish financial
processes and capability in new territories.

Establish a European risk management/internal control process
and on-going internal control monitoring.

Motive and develop the European Control team across Europe.

Good self-management and skill at project management from
concept to completion as the individual maybe involved in serveral
projects concurrently thus requiring a level of executive maturity.

Multinational company background

Background in the management of multi-site finance and
administration fuctions

Attention to detail and ability to manage and develop individuals
with differing backgrounds and skill sets

Sound commercial experience and judgement

Strong analytical and communication skills

People management skills

Over 20 years of working experience

I am qualified accountant.

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I am able to demonstrate a strong track record in Financial Control, gained within the Financial Markets or professional practice.
I have a level standard with knowledge of US GAAP.
I have experience within a multi-cultural/multi-site environment.

December 1995 – 1993

OCLI/Santa Rosa CA - USA

Co-ordinate the financial reporting and budgeting of European operations and offices in Holland, Germany, Scotland, France, Italy and Spain. I was responsible to prepare OCLI Europe, consolidated budgets and Financial reports and to assist in the training and supervision of accounting Staff personnel in the OCLI-European offices.

2 Plants, Scotland and Germany

September 1992 – July 1991

R-Tek Coporation / Dino-Music Kronberg

Controller and Head of the Department Human Resources
Co-ordinate the financial reporting and budgeting of European operations and offices in Switzerland, Germany, Austria and Spain. I was responsible to prepare R-Tek Europe consolidated budgets and Financial reports and to assist in the training and supervision of accounting Staff personnel in the R-Tek European offices.
Responsible of all Staff, incl, the Department of Human Resources.

June 1991 – 1989

Oetker International GmbH, Bielefeld

Controller of other Countries, incl., plant controlling
Responsible for the Company Oetker Außenhandelsgesellschaft mbH, and Coordinate the financial reporting and budgeting of European other Oetker Companies, incl., USA/Canada Oetker Company consolidated budgets and Financial reports of the whole Export-business of Oetker International, this incl., Joint Ventures in Russia, and other Production Companies of the Oetker Group.

1989 – 1985

Oetker Außenhandelsgesellschaft mbH, Bielefeld

Controller and EDP-Organizer, incl., plant controlling
Responsible for liaising with the Central Finance Department. I was in charge of all tasks associated with controlling functions which, in particular, include short-term planning and annual preparing calculations for offers assistance of Sales department. Implementation of SAP/RV for the Export and SAP/R2.
Responsible for the financial reporting and budgeting package on a monthly base and year end closing, incl., Audit.

1985 – 1982

Oetker KG, Bielefeld

Buyer/Manager

I was appointed as a Buyer/Manager in charge of packaging materials in the Central Dispatch Department, responsible for the company`s Plants in Bielefeld, Brackwede, Oerlinghausen and Wittlich. In addition, I was also responsible for organising packaging materials for frozen goods.

Careers Achievements:

With almost all companies, established policies & procedures relating to accounting functions, systems, purchasing, shipping/receiving, inventory, logistic and production.

Implemented a computerised system SAP/R3 and separate transfer to US-GAAP which included accounts payable, accounts receivable, payroll, order entry, inventory, job costing, work-in-process, general ledger, bill of materials, plus Excel, Lotus 1-2-3, Word, Access, PowerPoint, MS-Project.

Modified programs to suit particular applications.

Prepared complete financial statements, working papers, consolidated financial statements including US and European subsidiaries) for banks and investors, IPO.

prepared budets, oversaw costing funciton, analysed variances.

Negotiated with vendors/suppliers on computerised systems and packages.

Negotiated with banks, monitored line of credit, dealt directly with auditors.

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Oversaw purchasing function
Hired, trained, supervised staff; evaluated performance.
Monitored policies & procedures to ensure compliance.
Reduced total audit fees by participating in preparation of working papers.
Established policies on purchasing which encouraged better pricing.
Monitored accounts payable procedures (freight bills, suppliers invoices for Accuracy and legitimacy).
Checked into leasing of equipment, finance costs for savings.
Set up forms & procedures to streamline systems.
Set up computer systems
Trained and supervised staff and established costing system.